



# SEARS Fall Meeting

*October 15 - 16, 2024*  
Embassy Suites Cary, NC  
201 Oaks Blvd  
Cary, North Carolina

*“Growth while Navigating Change”*

## Tuesday, October 15, 2024

12:30 P.M. **Meet for Topgolf Shuttle**

1:00 – 3:00 **Topgolf –**  
4901 TOPGOLF WAY DURHAM, NORTH CAROLINA

**Sponsored by:**



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2:30 **Vendor Table Setup**

3:00 **Registration Opens**

4:15 **First Time Attendee Reception**

5:00 - 6:30 **Welcome & Networking Reception**

**First Time Attending SEARS  
SEARS Board & Railroad Advisory  
Committee in attendance**

**All Conference Attendees**

**Sponsored by:**



- Times will be posted closer to the meeting & speakers are subject to change.



**Wednesday, October 16, 2024**

**Registration Opens - Breakfast**

**Welcome, Opening Remarks**  
**Anti-Trust Statement**

**David Little - SEARS President**  
**Tom Gennarelli - SEARS 1<sup>st</sup> Vice President**

**Safety and Emergency Evacuation Briefing**

**Eric Cunningham - SEARS Board Member**

**U.S. Short Line KEYNOTE PRESENTATION:**

**Michael Miller - President & CEO, North America - Genessee and Wyoming**  
*Introduction - Trevor Wilhelmy*

**Class 1 Railroad KEYNOTE PRESENTATION:**

**Ryan Dreier - Vice President Industrial Products - BNSF**  
*Introduction - Thomas Tomberlain*

**Morning Networking & Expo Tables**

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**Fireside Chat – NCRR – Aberdeen Carolina & Western Railway Co.**

**Carl Warren – President and Chief Executive Office – North Carolina Railroad Company**

**Trish Haver - Chief Commercial Officer – North Carolina Railroad Company**

**Paul Hoben – Director of Business – Aberdeen Carolina & Western Railway Co.**

*Introduction – David Little*

**Networking Lunch & Expo Tables**

**Cyber Security**

**Rahul – Jalali – Chief Information Officer – Union Pacific**

*Introduction – Josh Hick*

**North America Railcar Fleet Update**

**David Humphrey – Railinc – North America Railcar Landscape**

*Introduction – David Little*

**Rail Industry Analyst Update**

**Tony Hatch**

**abh Consulting**

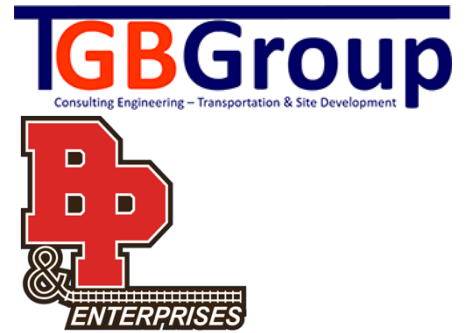
*Introduction David Little*

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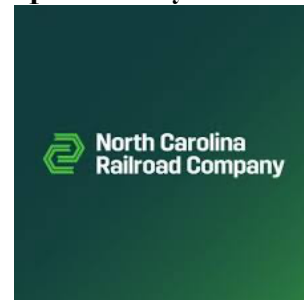
**Afternoon Networking Break & Expo Tables**

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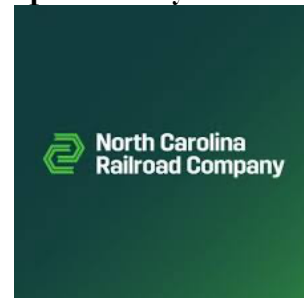
**NBA Professional Basketball Player & Motivational Speaker**  
**Muggsy Bogues – Fireside Chat**

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**Muggsy Bouges Closing Reception**

**Pre-Function Area**  
**All Conference Attendees**  
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**Save The Date**  
**SEARS Spring Meeting 2025**  
**March 12 - March 13**  
The DeSoto  
15 East Liberty Street  
Savannah, GA United States



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