



## **Ed Elkins**

### **Executive Vice President and Chief Marketing Officer at Norfolk Southern Corporation**

Elkins joined Norfolk Southern as a road brakeman in 1988. After serving as a conductor and an engineer and receiving a degree in English from Clinch Valley College of the University of Virginia (now the University of Virginia's College at Wise), Elkins joined NS' marketing department as pricing coordinator. He served in positions of increasing responsibility in the intermodal and automotive group and currently serves as group vice president industrial products. Additionally, Elkins received an MBA from Old Dominion University.